



ATTACQ RETAIL FUND (PTY) LTD

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4 December 2017

Dear Sir / Madam

This letter serves as a confirmation of interactions with Vizibiliti Insight. Vizibiliti Insight and Attacq endeavoured to deliver the Automated Tenant Selection and Predictive Tenant Default platforms into Attacq's core business operations. The development and implementation covered our regional and super regional retail portfolio.

Vizibiliti Insight's Automated Tenant Selection platform predicts the sustainability and risk associated with prospective tenants or leases up for renewal within our portfolio on a trial basis. The current analysis methods are subjective and based on the view of a financial manager. The Automated Tenant Selection platform married granular macroeconomic, retail category type data and predictive financial data to inform on a risk profile.

Vizibiliti's Automated Tenant Selection facilitates faster decision-making when composing surety reviews, deposits required and special lease conditions for higher than normal risk tenants.

Attacq saw value in their product and I am confident that they will continue to make great impact offering solutions within the property and asset management space with a continued product development focus.

Yours Sincerely,
p.p. 

Micahel Clampett
Head of Retail Asset Management